



WHEN TRUST MATTERS

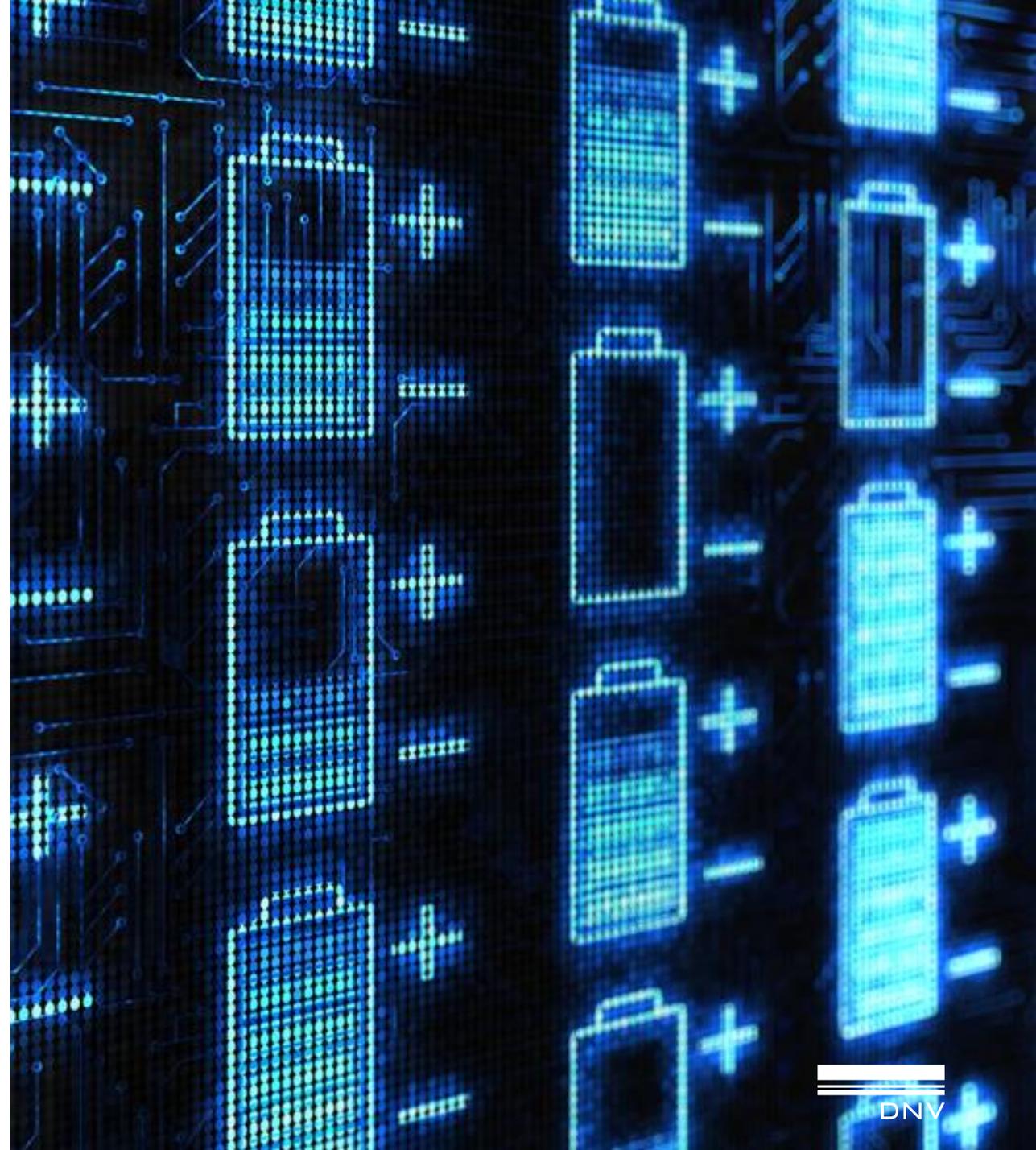
Maritime battery technology

Market developments and trends

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Content

- ✓ **Price developments**
- ✓ **Maritime market uptake**
 - Vessel types
 - Regional
- ✓ **Technology update**
 - Research drivers
 - Current trends
 - Technology developments

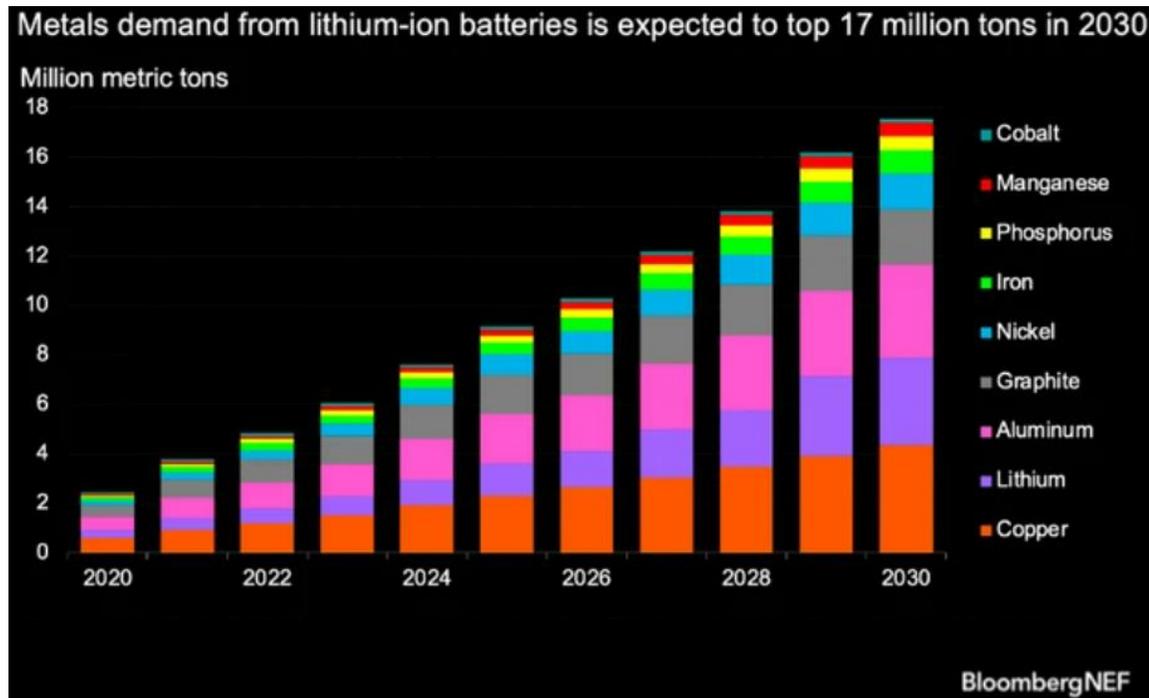


Price developments



- ✓ Raw material demand
- ✓ EV battery pack price forecast

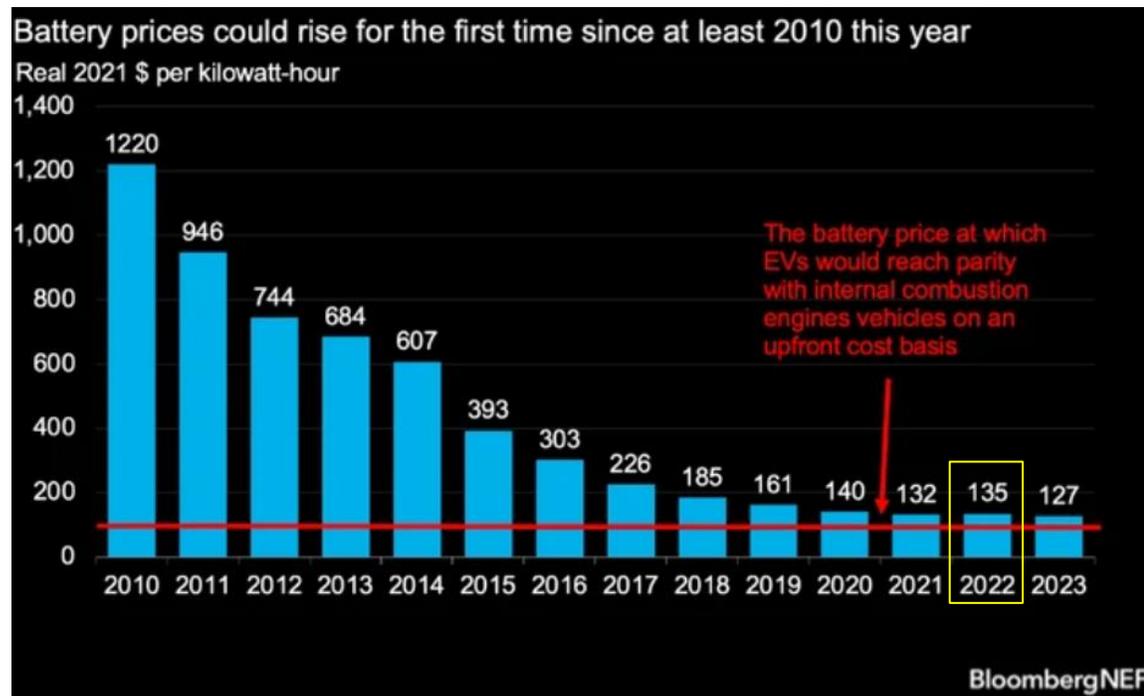
Accelerating global demand from multiple sectors



Source: Bloomberg NEF (2022)

- Short-term supply challenges foreseen to affect the market negatively to 2023.
- Lithium metal demand believed to more than sevenfold between 2021 and 2030.
- Reducing dependency on rare Earth minerals will be key to combat increasing Li-ion battery demand.
- LFP cell chemistries likely to increase in popularity at the expense of NMC cells.

Price parity delayed to 2026



Source: Bloomberg NEF (2022)

- Golden threshold: **100 USD** per kWh.
- EV price parity is now expected in 2026, vs. previous estimate 2024.
- Marine battery packs could come down to **400 USD** per installed kWh from 2026 if inflationary pressures persist (4-6 X the price of EV packs)

Maritime market uptake

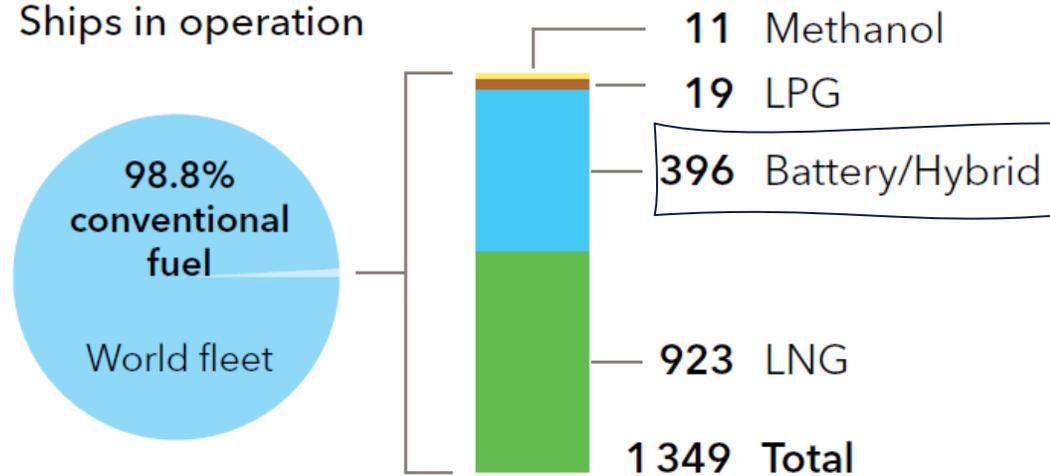
- ✓ Vessels and vessel types with installed Li-ion batteries
- ✓ Regional uptake of Li-ion batteries

Alternative fuels towards zero-emissions

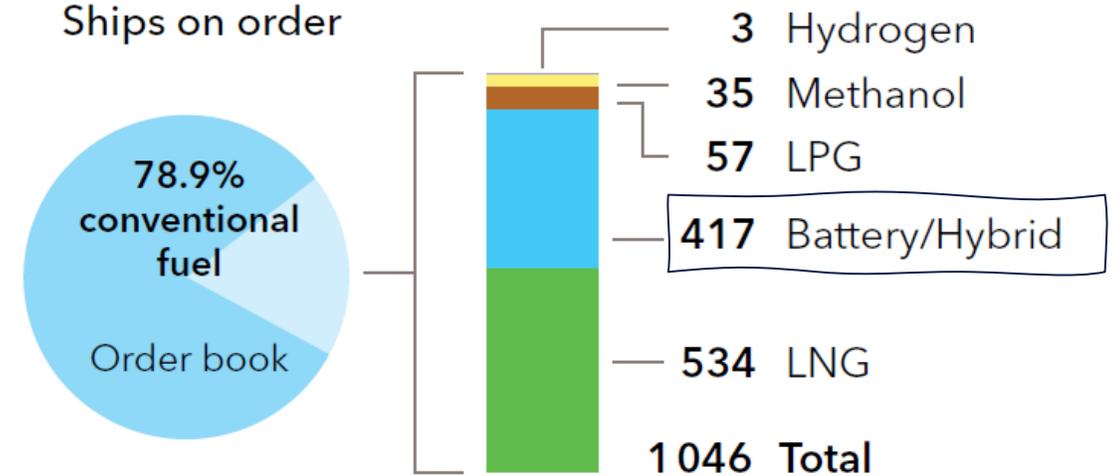
Alternative fuel uptake in the world fleet by number of ships and gross tonnage

NUMBER OF SHIPS

Ships in operation

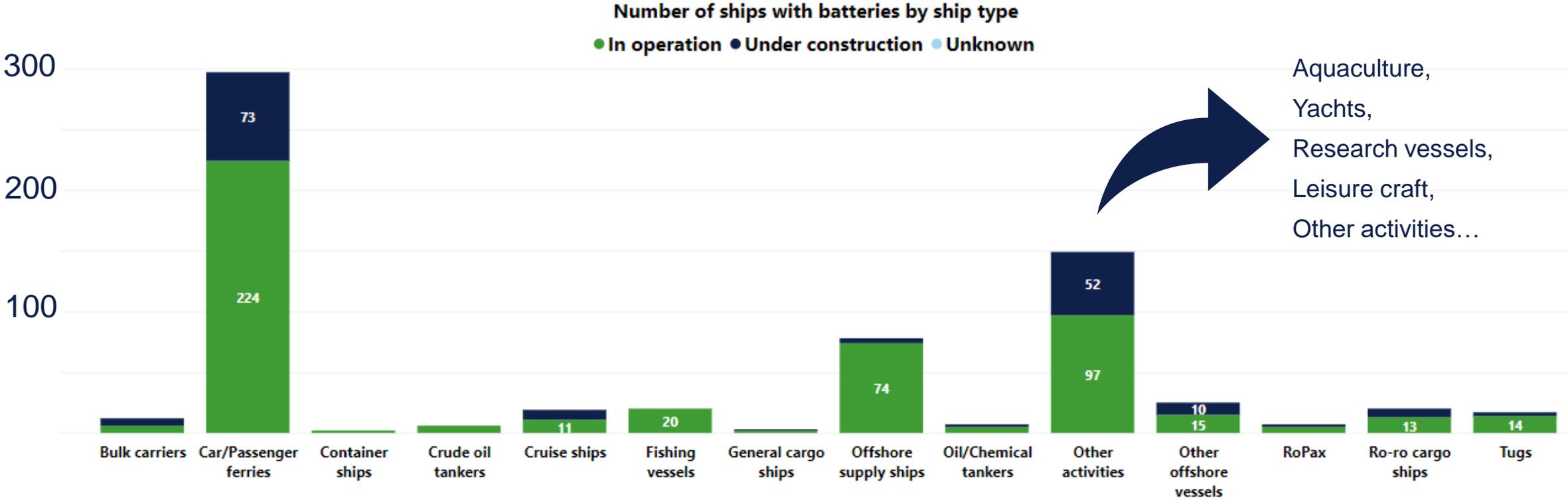


Ships on order



Source: DNV Maritime Forecast (2022)

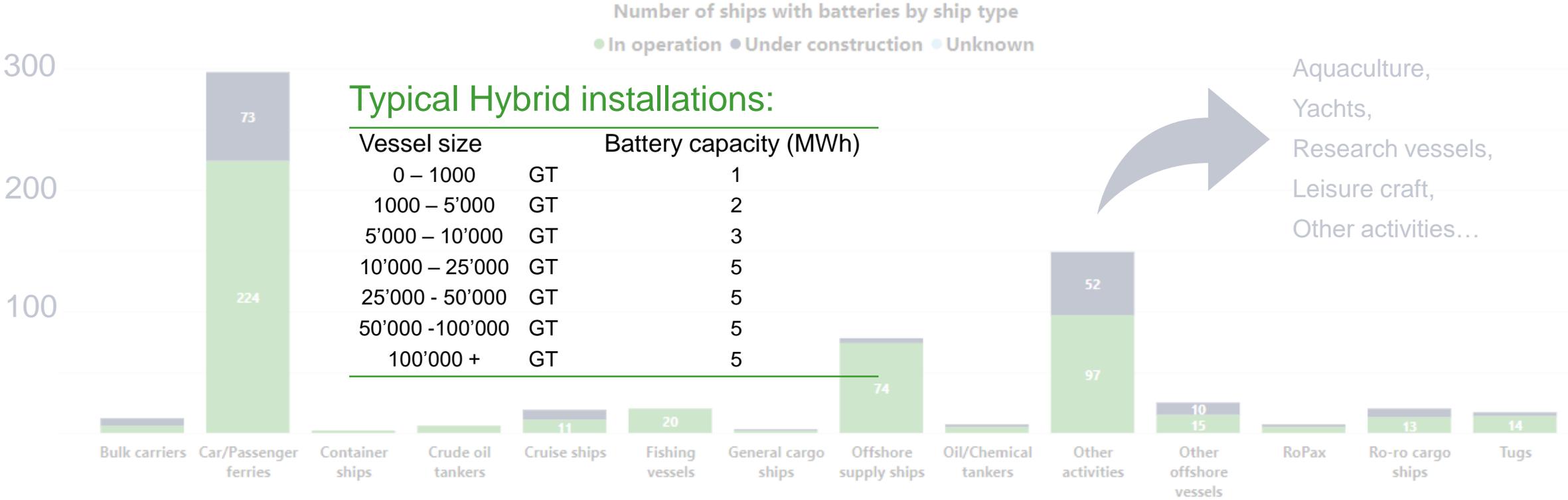
What vessels are installing batteries?



Source: DNV Alternative fuels insight (2022)

What vessels are installing batteries?

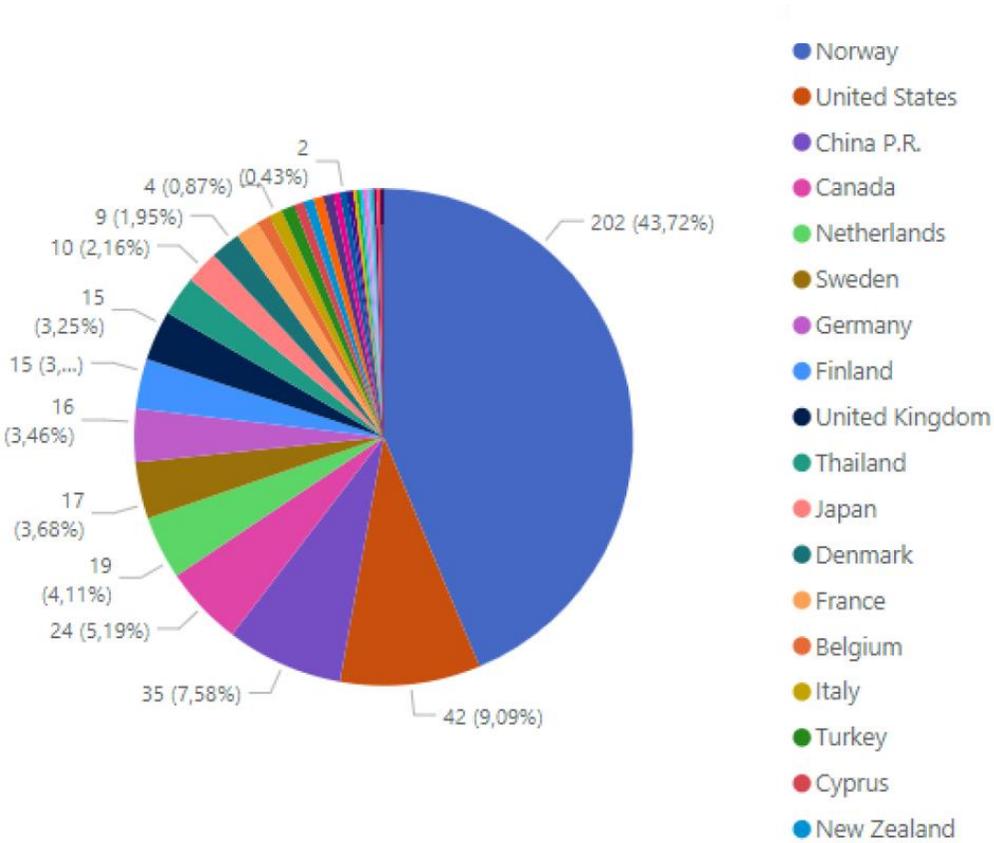
... and at what capacities?



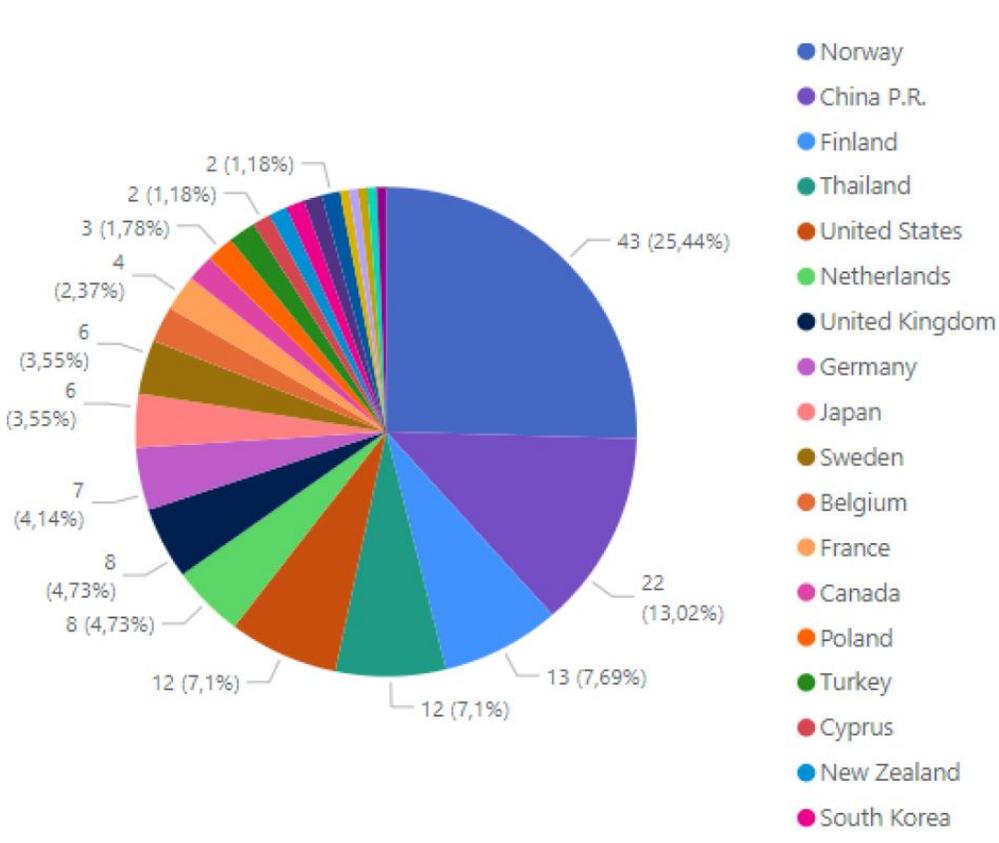
Source: DNV Alternative fuels insight (2022)

Vessels with installed batteries vs. orderbook

All electric and hybrid vessels by country

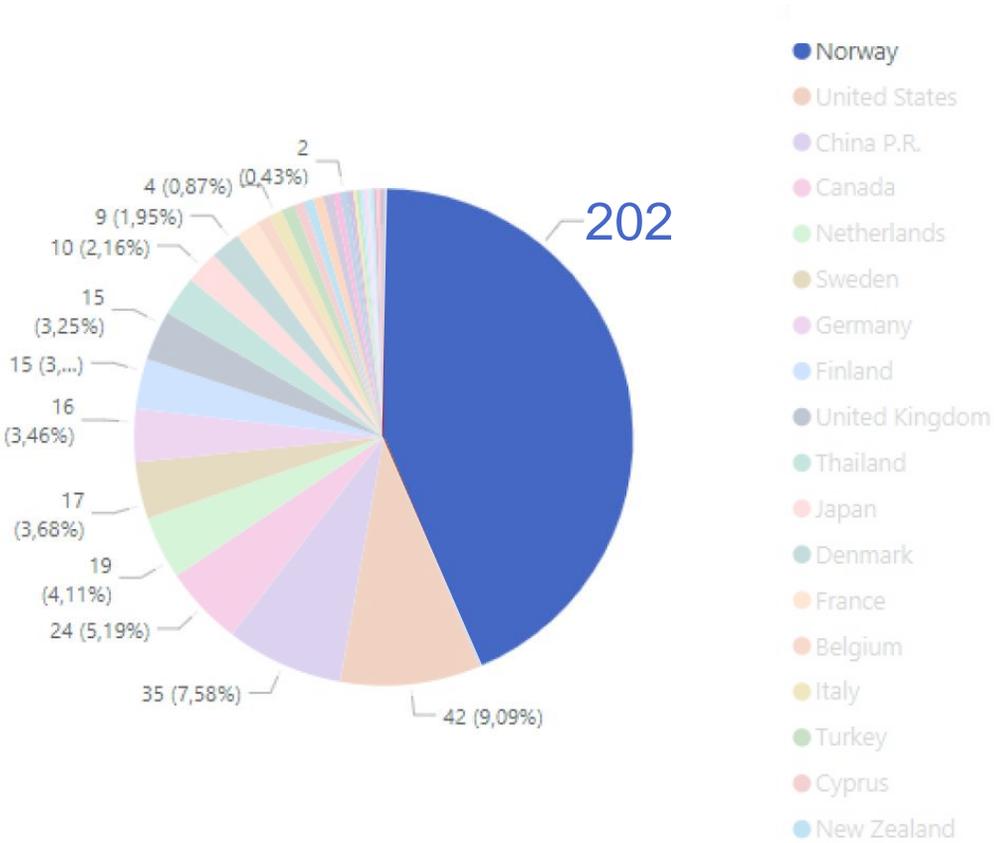


Electric and hybrid vessels on order by country

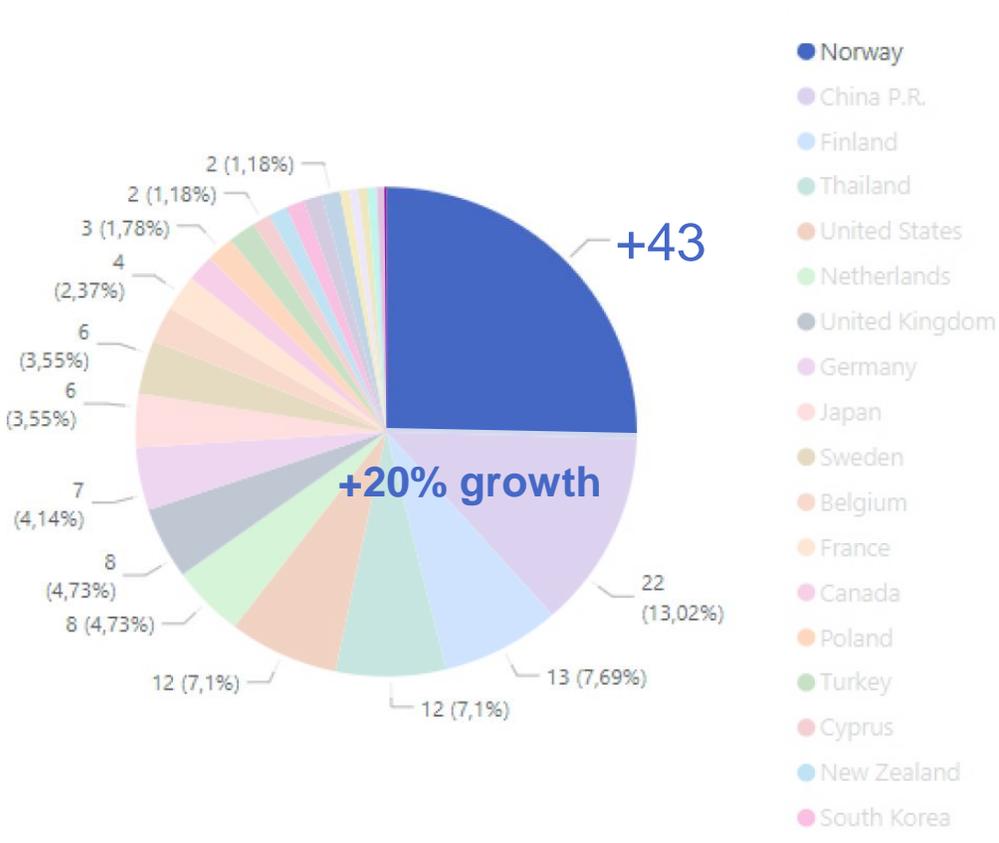


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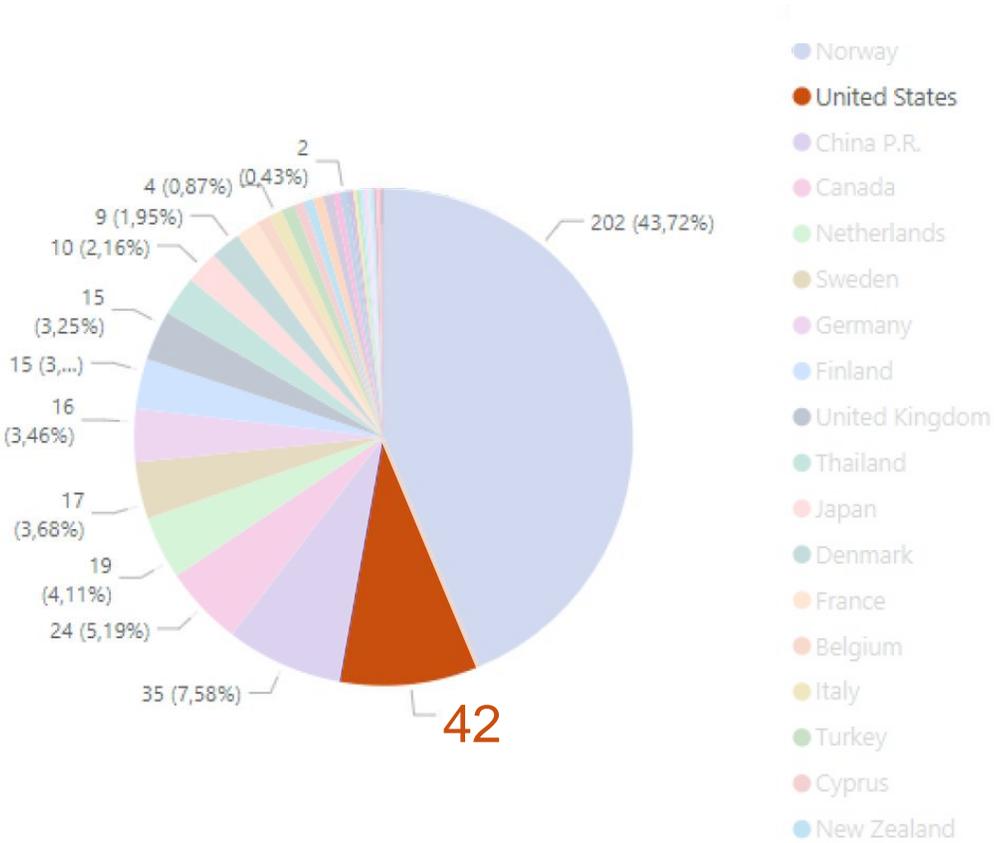


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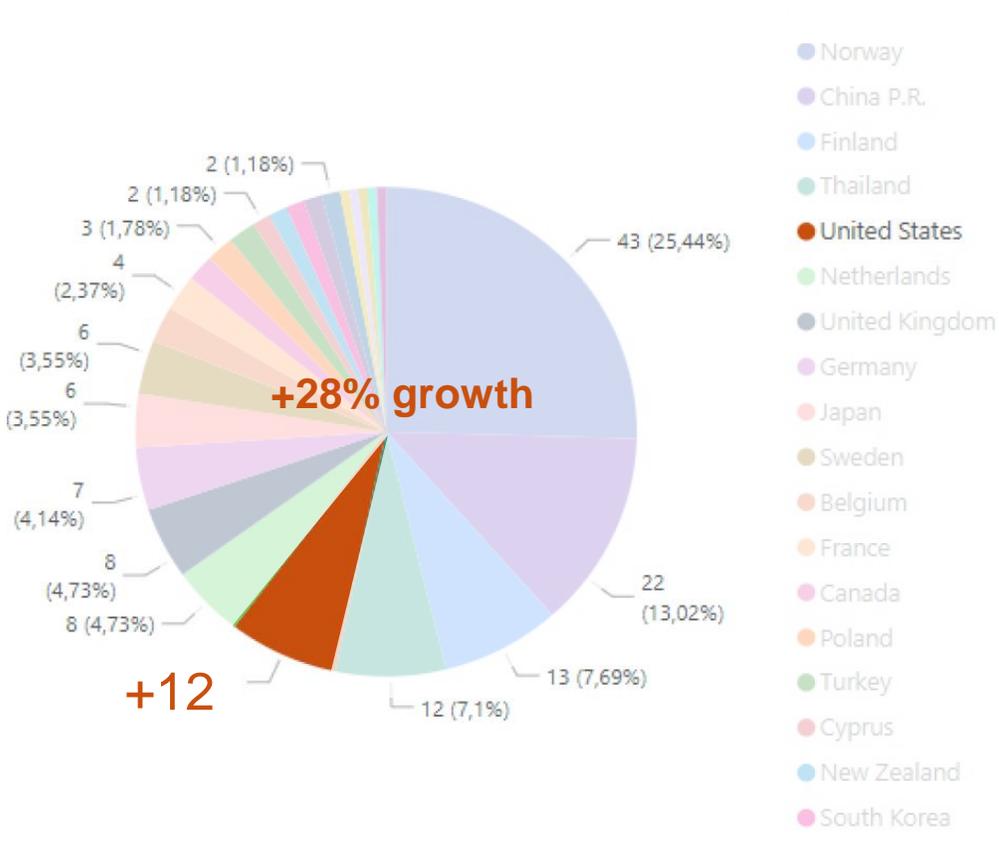


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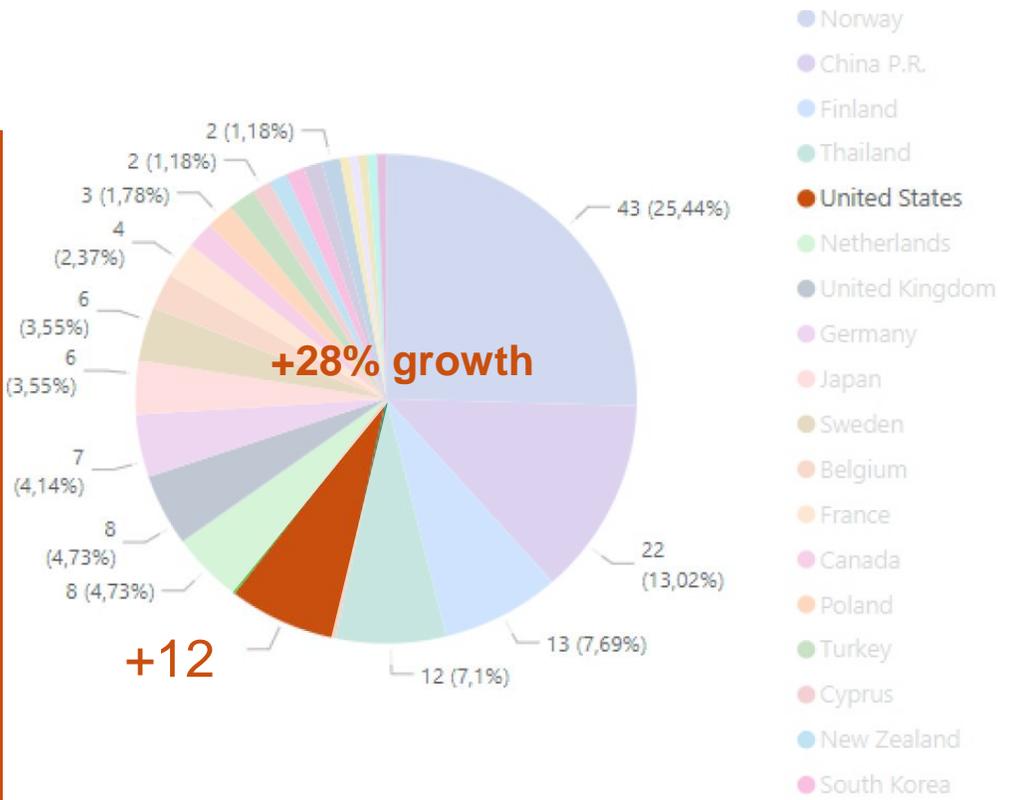
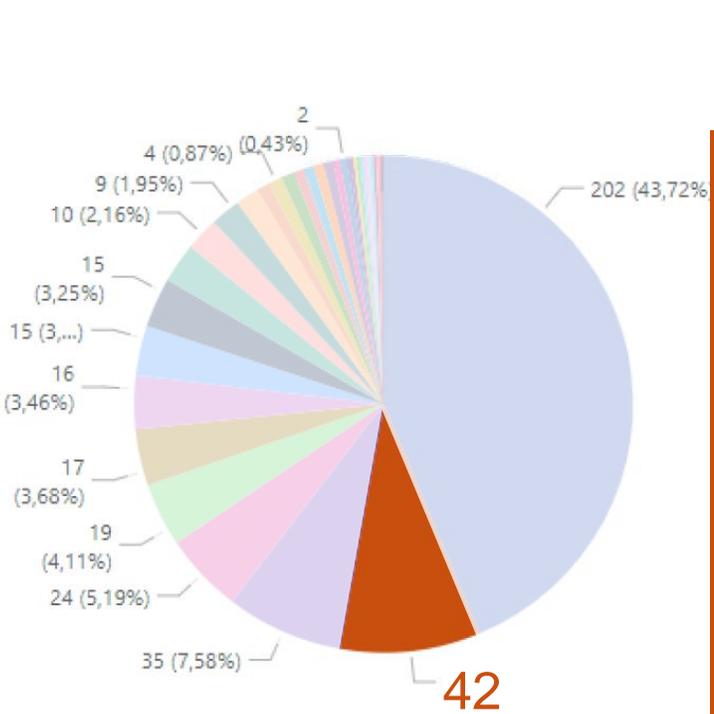
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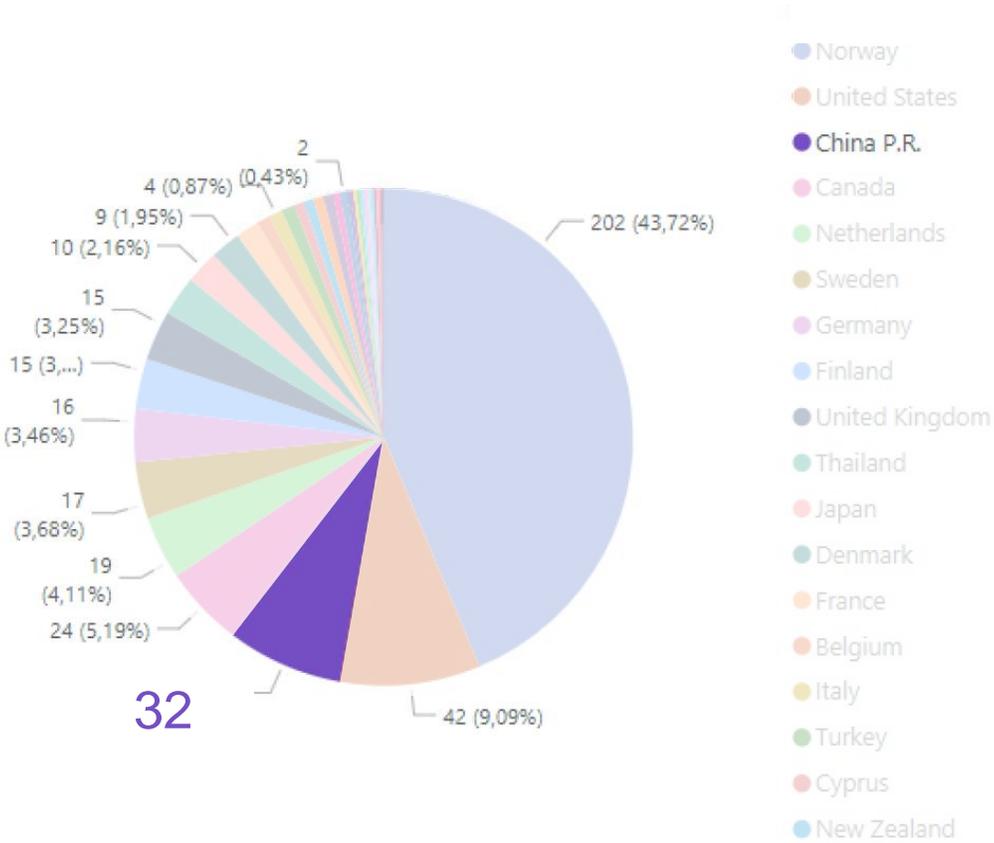
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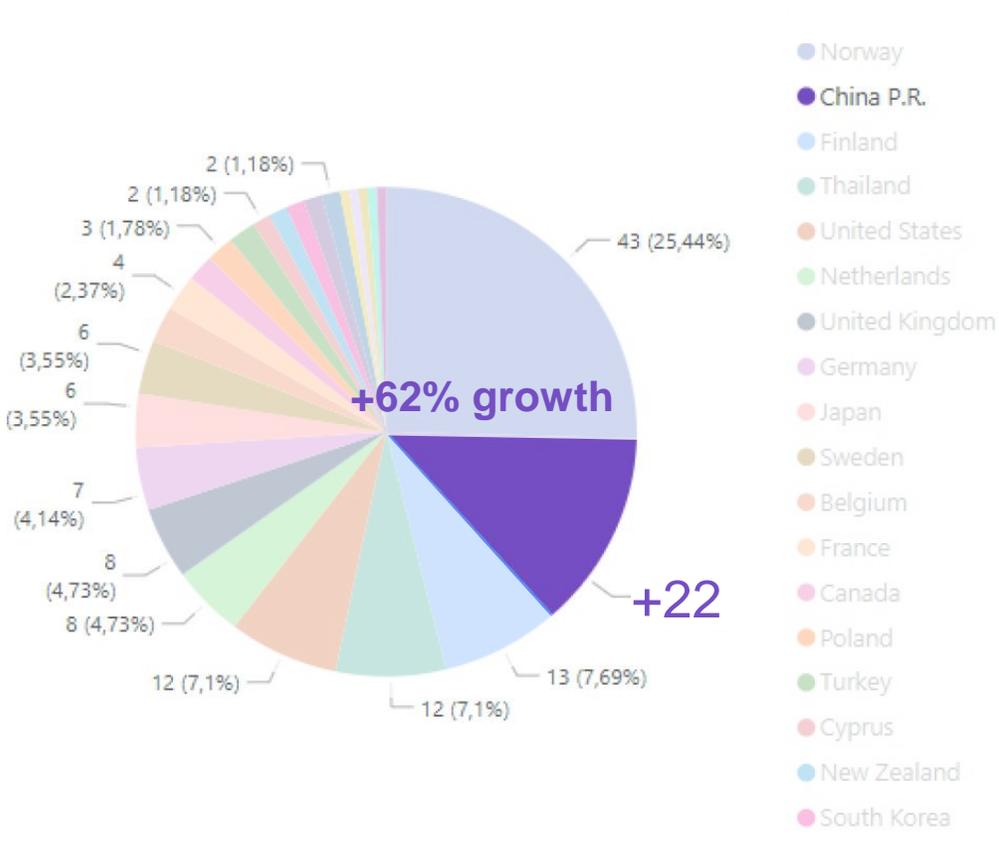


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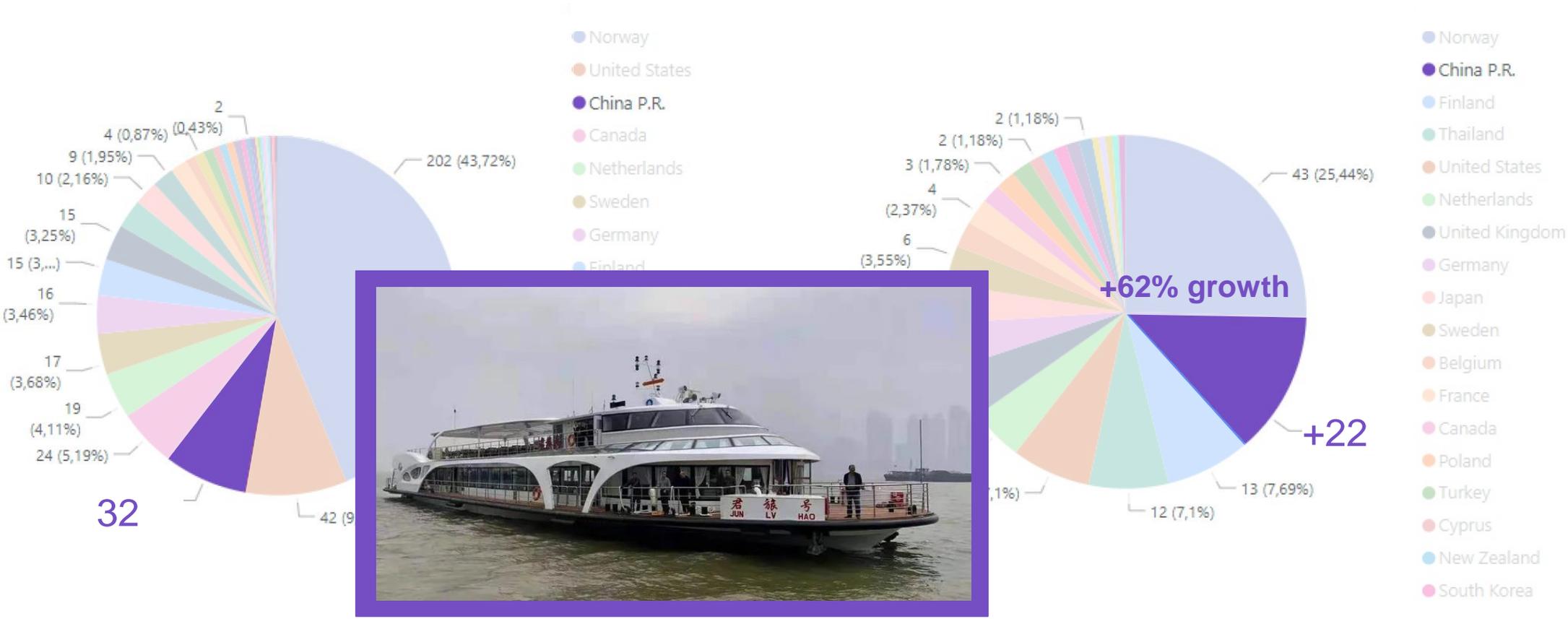
Electric and hybrid vessels on order by country



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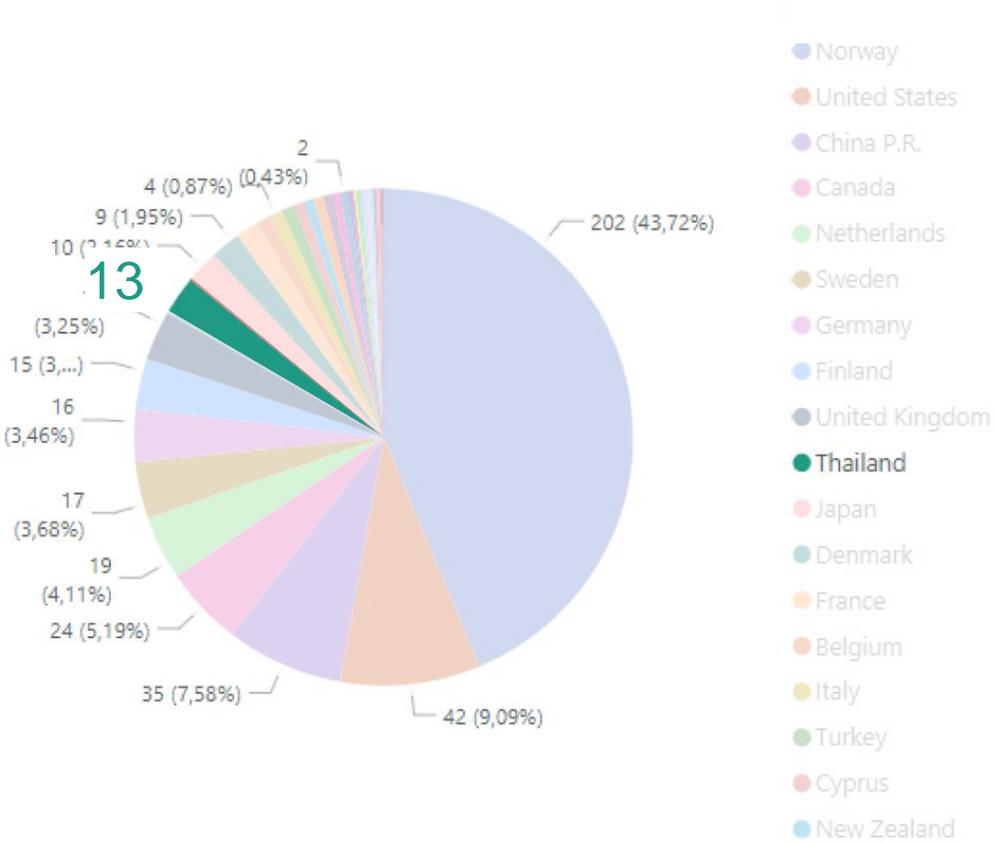
All electric and hybrid vessels by country

Electric and hybrid vessels on order by country

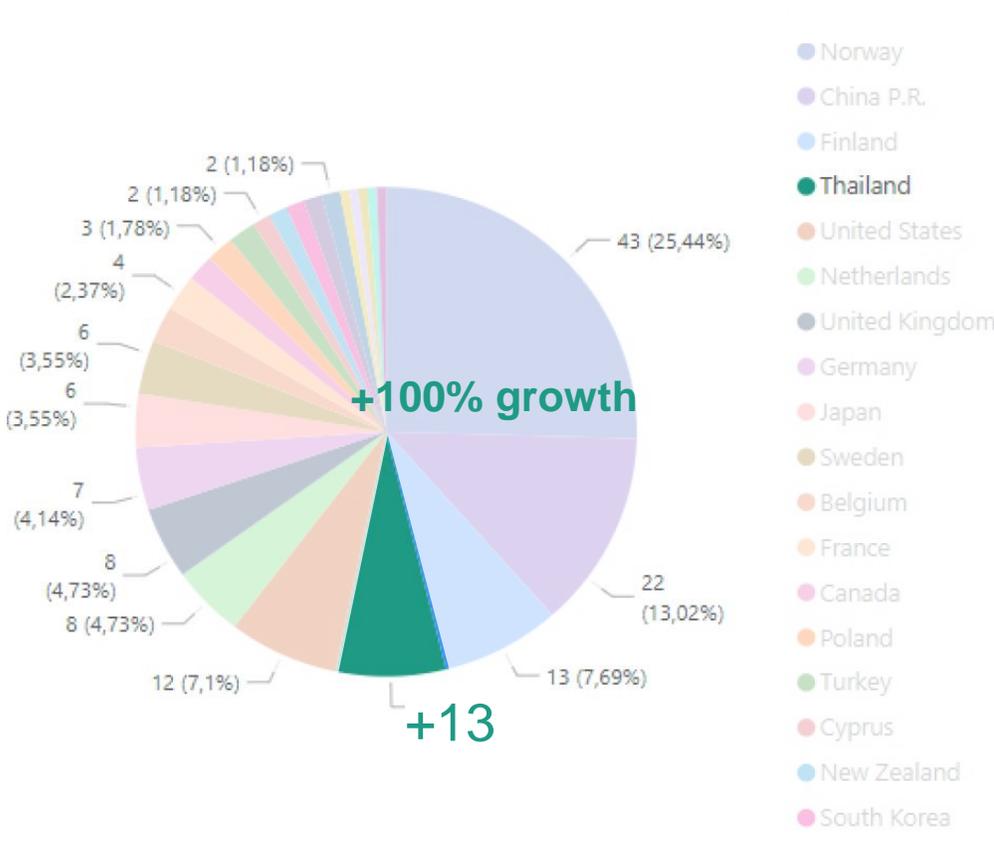


Vessels with installed batteries vs. orderbook

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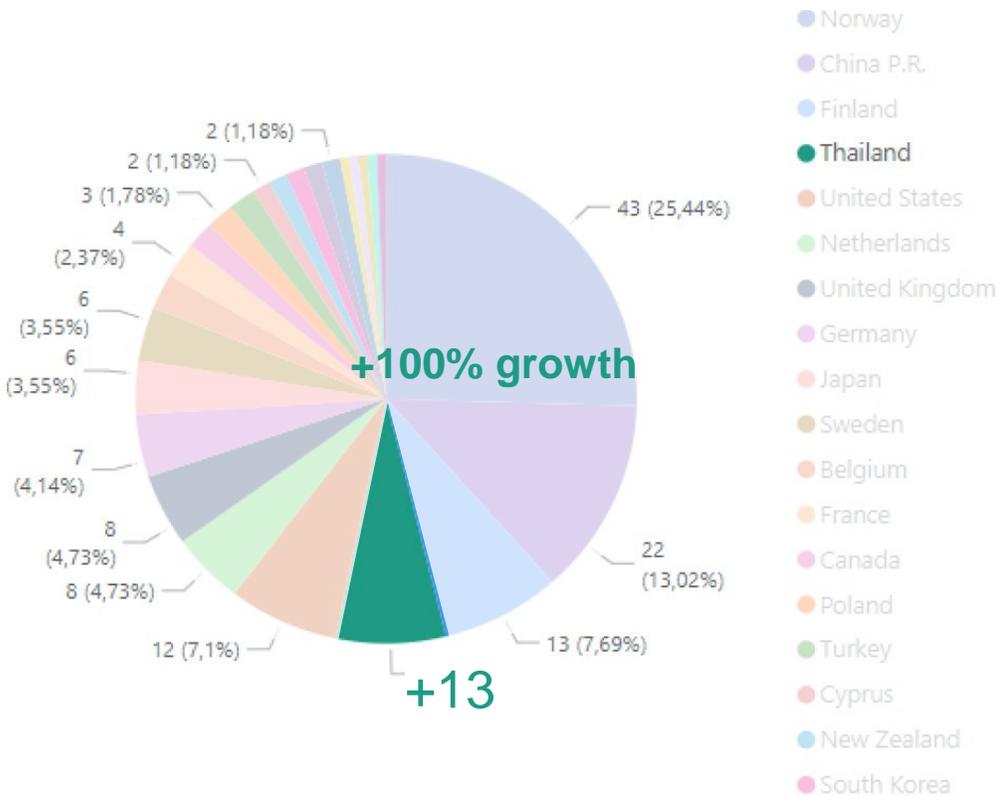


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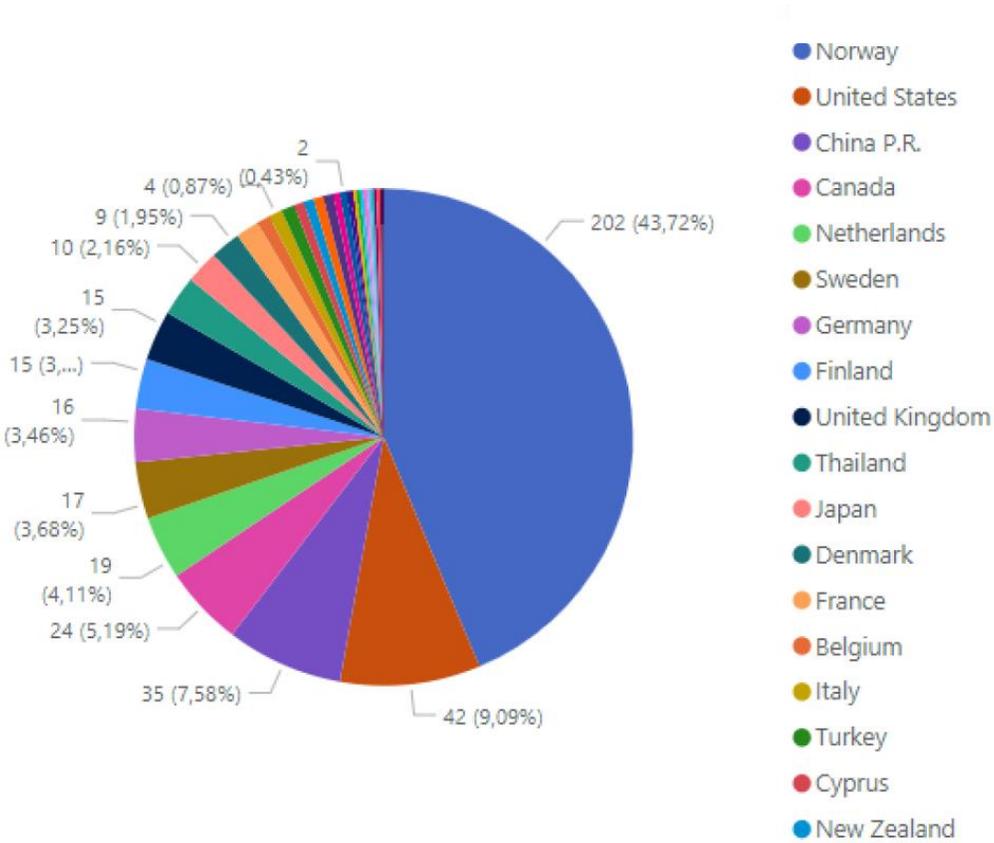


Electric and hybrid vessels on order by country

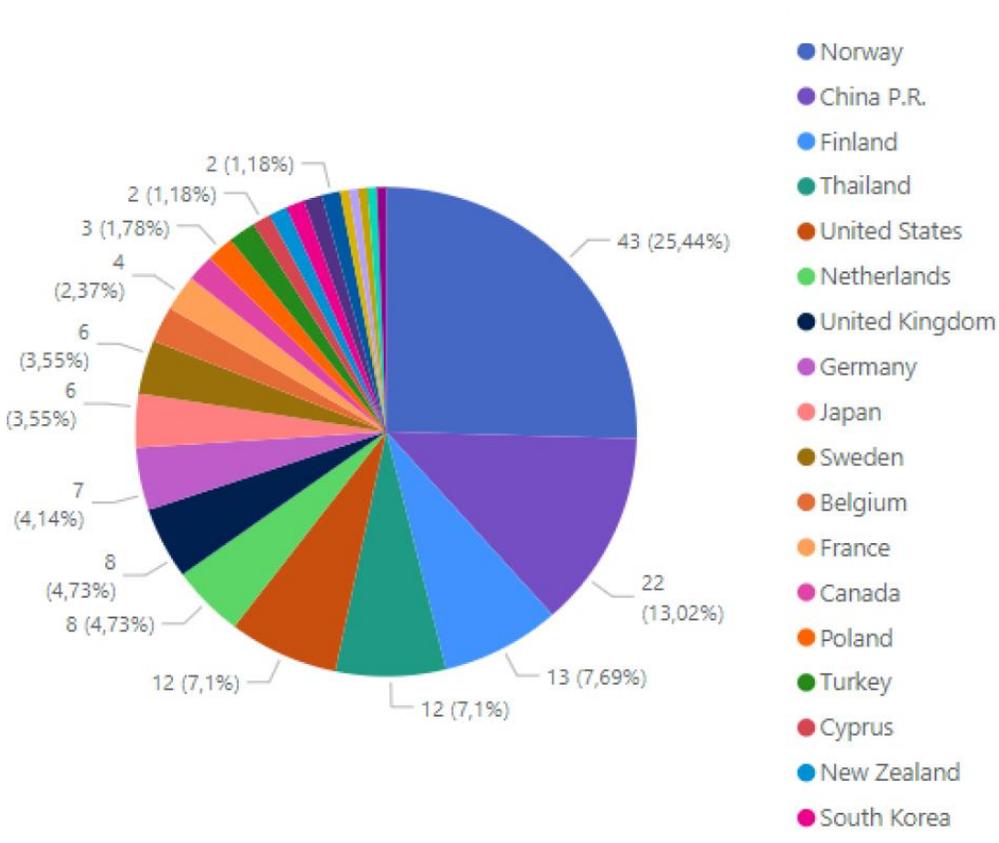


Vessels with installed batteries vs. orderbook

All electric and hybrid vessels by country



Electric and hybrid vessels on order by country



Technology Update

- ✓ Current technology trends
- ✓ Technology developments, short- to long term

Battery research drivers

Stationary systems:

- Focused on finding **cheaper** and **more available** lithium substitutes
- Compromises on the specific energy and energy density.



Automotive and Consumer Electronics:

- Higher **specific energy**, **energy density** and **specific power**
- Structural changes of the electrodes, which affect both lifetime and safety.



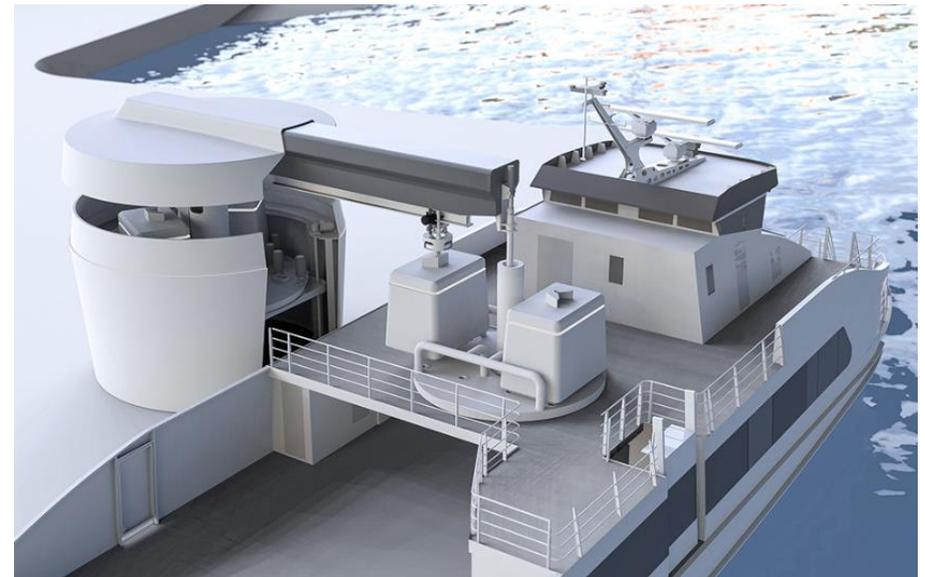
Current technology trends (marine systems)

Rising demand for containerized battery installations.

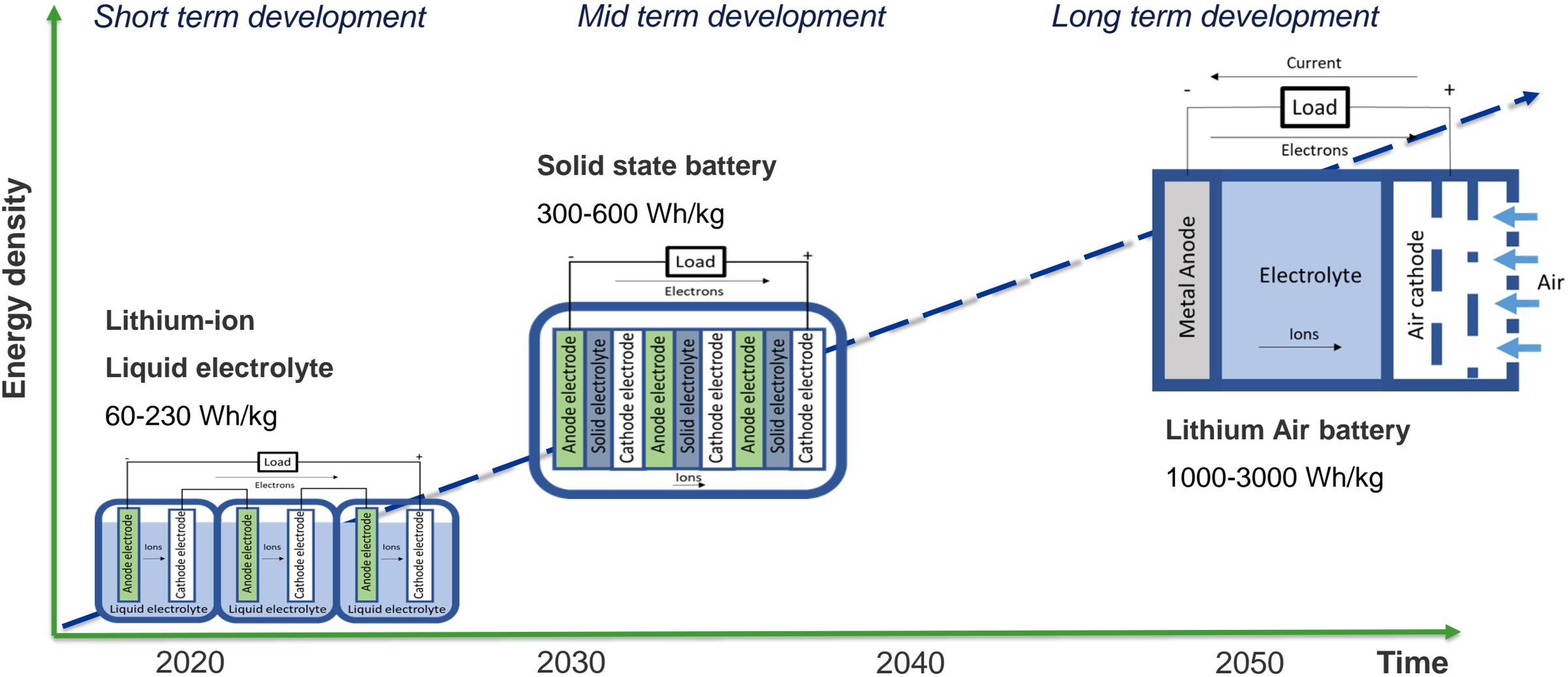
- DNV has a battery container type approval programme.
- Size: 10 ft. 7– 800 kWh, 20 ft. 1.5 – 2.0 MWh.

Swapping of battery modules/containers as an alternative to fast charging capabilities.

- Under development by several companies.
- Both regular 20 ft. containers and special made marine grade packs are under development

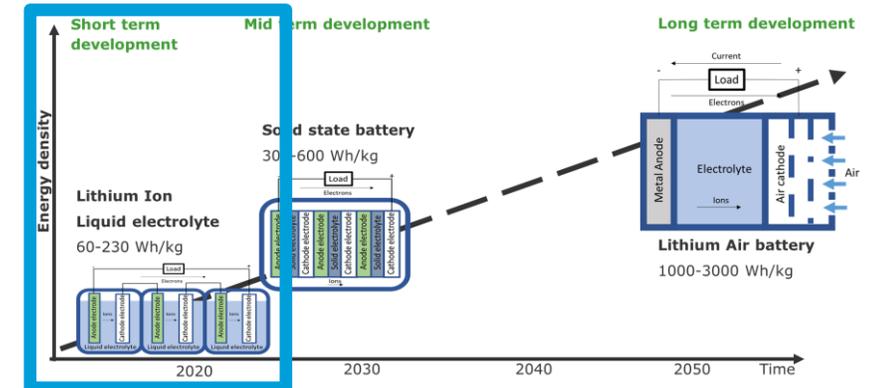
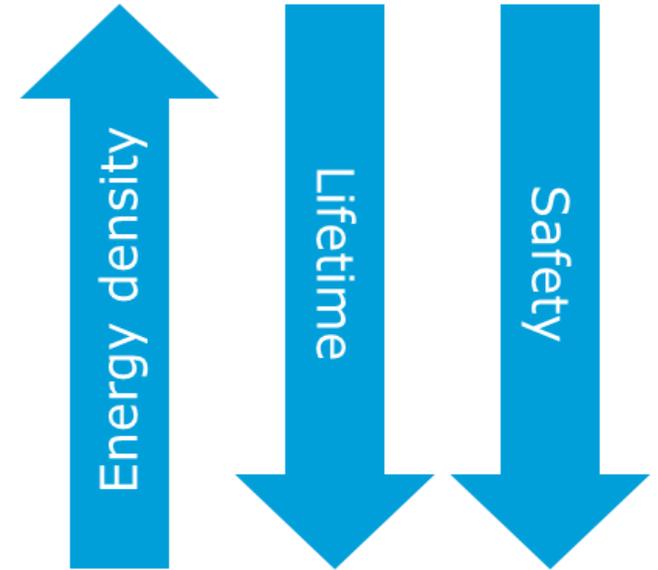


Technology developments



Short term development

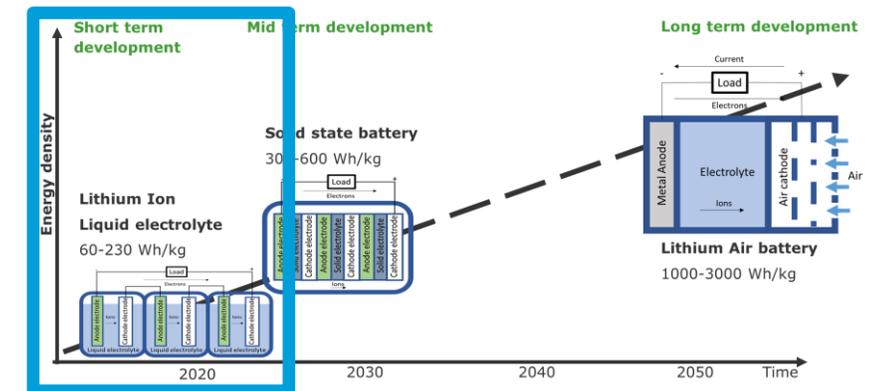
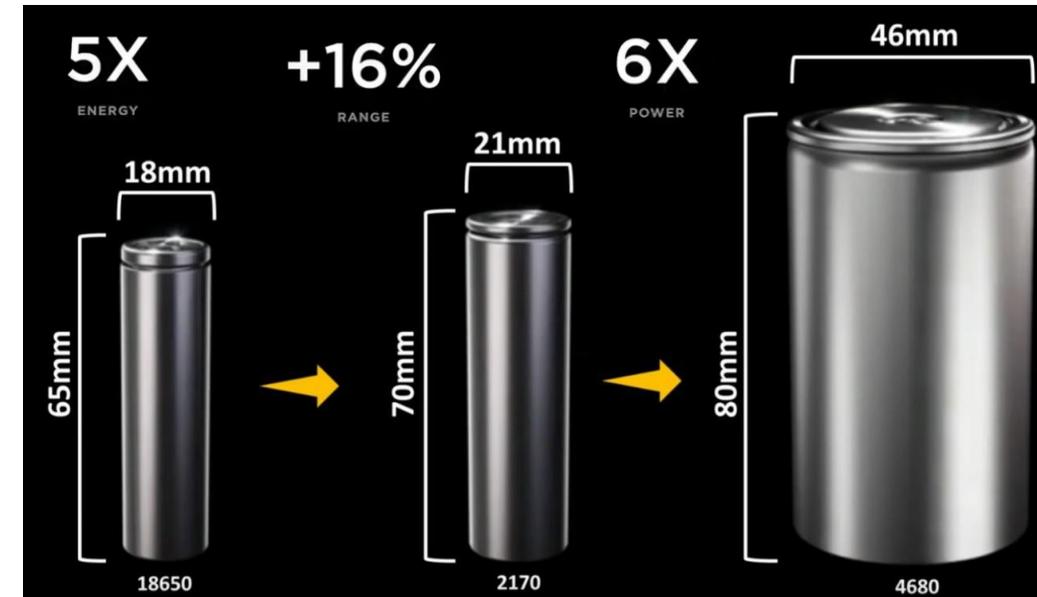
- Pushing towards **maximum energy density** and **minimum cost**.
- Silicon in the anode:
 - increases energy density,
 - decreases lifetime (expands when cycling)
- Lower cobalt, higher nickel content:
 - reduces cost,
 - increases energy density,
 - decreases lifetime,
 - decreases thermal stability
- Hard to produce commercial batteries over 300 Wh/kg.
- Close to the theoretical limit of conventional liquid electrolyte lithium-ion batteries.



Short term development

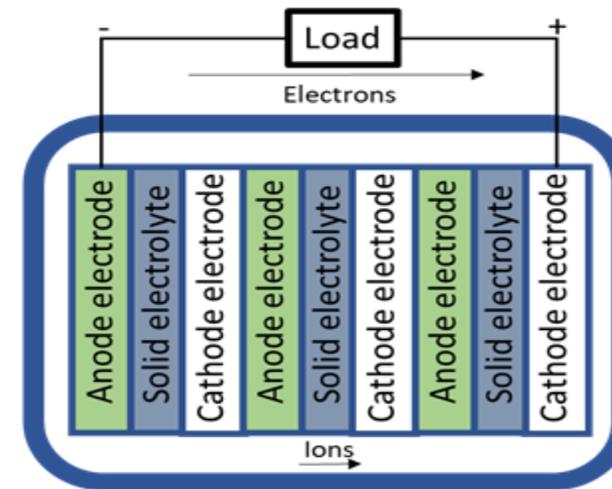
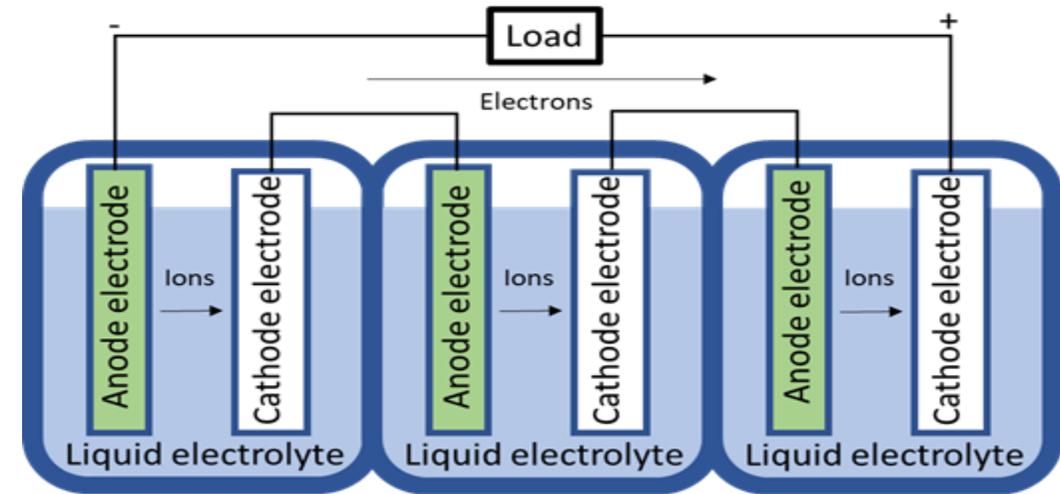
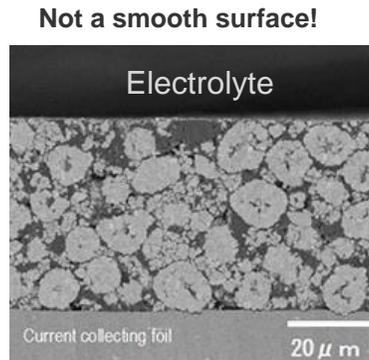
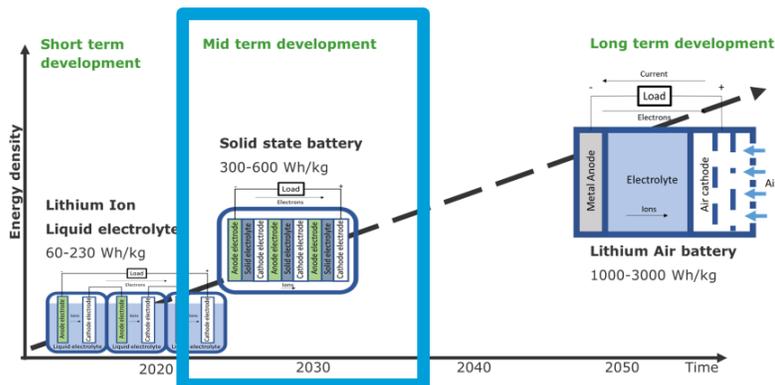
Source: Tesla (2021)

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 - Silicone in the anode:
 - increases energy density,
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 - Lower cobalt, higher nickel content:
 - reduces cost,
 - increases energy density,
 - decreases lifetime,
 - decreases thermal stability
- Hard to produce commercial batteries over 300 Wh/kg.
 - Close to the theoretical limit of conventional liquid electrolyte lithium-ion batteries.
- Cell form factor and pack optimization remain important topics for increasing Li-ion power and/or energy density.



Mid term development

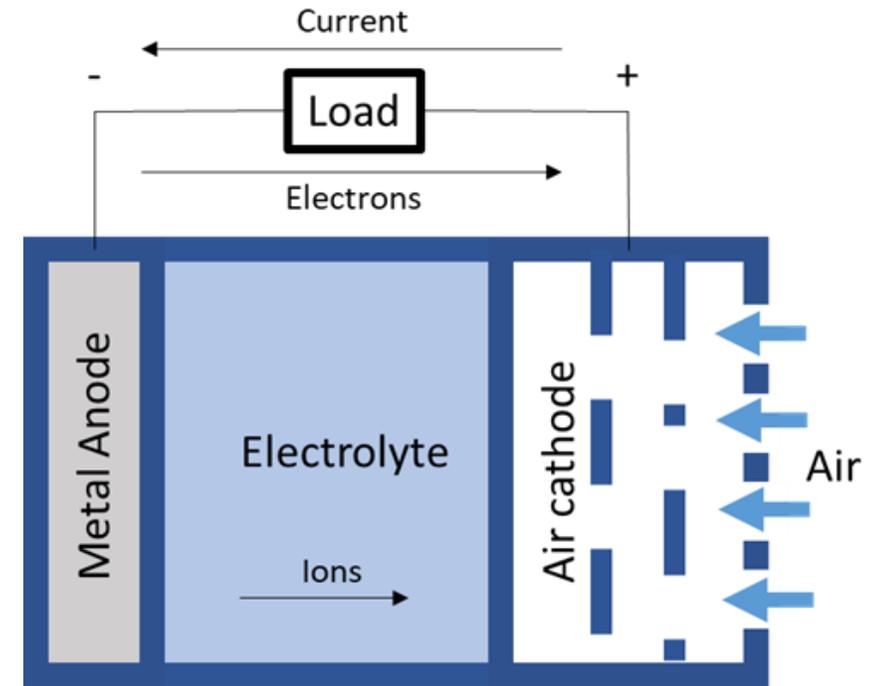
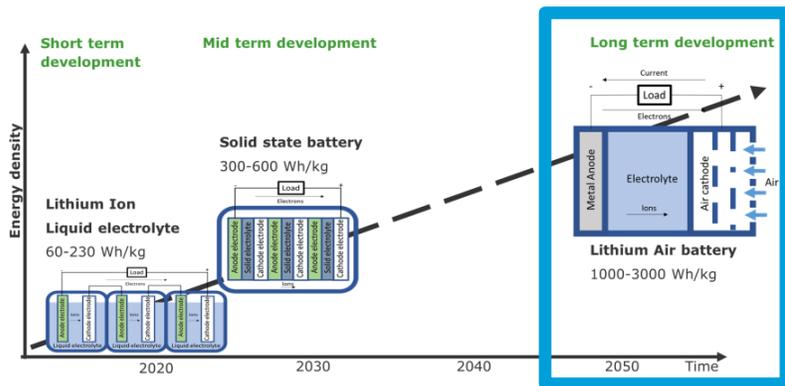
- **Solid State Batteries:** Use a solid electrolyte instead of liquid
- **Energy density increases:** May be 3 times higher than conventional batteries
- **Safety improvements:** Not as flammable and do not produce explosive gas
- **Challenges:** Low conductivity and interface resistance. Perform poor in cold weather. Electrodes and electrolyte might swell. Expensive.



Practical energy density reduction

Long term development

- **Lithium Air:** Cathode reacts with oxygen in air
- **Energy density increases:** May be 5-13 times higher than conventional batteries.
- **Challenges:** Vulnerable to moisture and CO₂
- **Early research:** No stable electrolyte found yet. Solid state electrolytes might solve some key challenges, like dendrite growth and electrolyte volatility.



Summary

- Short term price increases expected
- Strong market developments expected to continue in America and Asia, in addition to healthy growth in North-Europe.
- Current liquid electrolyte Li-ion cells will struggle to reach 300 Wh/L, getting close to theoretical limit.
- The jury is unfortunately still out on Solid state batteries and suitability for the marine market
- Lithium-air could unlock deep sea applications for fully battery electric ships.

Thank you for listening

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